UNIVERSITY HOSPITALS BIRMINGHAM NHS FOUNDATION TRUST REPORT TO THE BOARD OF DIRECTORS THURSDAY 25 APRIL 2019

| Title: | FINANCE AND ACTIVITY REPORT FOR THE PERIOD ENDING 31 MARCH 2019 | | | | | |
|------------------------------------|--|--|--|--|--|--|
| Responsible Director: | Mike Sexton, Chief Financial Officer | | | | | |
| Contact: | Julian Miller, Director of Finance, ext. 17374 | | | | | |
| | | | | | | |
| Purpose: | To provide an update on the Trust's finance and activity performance report for the period ending 31 March 2019 (Months 1-12, 2018/19) | | | | | |
| Confidentiality Level & Reason: | N/A | | | | | |
| Annual Plan Ref: | 3.4 – Ensure the Trust maintains financial health | | | | | |
| Key Issues Summary: | The Trust's planned adjusted financial performance for 2018/19 is a (£61.8m) deficit excluding Provider Sustainability Funding (PSF). Including the PSF allocation for the QE segment of the Trust, the planned adjusted financial performance deficit is (£38.0m) as per the financial trajectory agreed with NHS Improvement (NHSI) during the merger discussions. The actual deficit for the year including PSF is (£43.6m) against the plan, an adverse variance of (£5.6m). This includes a loss of A&E PSF from Q2 onwards totalling (£6.1m). This is excluded from the control total and therefore the underlying deficit is £0.5m below plan. The figures above exclude additional incentive and bonus PSF which has not been notified at the time of writing but will improve the position by the allocated amount. Net impairment charges (asset write-downs) of (£0.7m) are also excluded from the figures above. Including these the overall deficit is (£44.3m) prior to any additional PSF. | | | | | |

| Signed: Mike Se | xton Date: | 23 April 2019 |
|-----------------|------------|---------------|

of this report.

Recommendations:

• The Trust's cash balance was £62.9m at the end of

The Board of Directors is requested to receive the contents

March 2019, which is above the plan of £47.3m.

UNIVERSITY HOSPITALS BIRMINGHAM NHS FOUNDATION TRUST

REPORT TO THE BOARD OF DIRECTORS THURSDAY 25 APRIL 2019

FINANCE AND ACTIVITY REPORT FOR THE PERIOD ENDING 31 MARCH 2019

PRESENTED BY THE CHIEF FINANCIAL OFFICER

1. Introduction

This report covers April-March 2018/19 (Months 1-12). The report summarises the Trust's combined financial performance and includes information on healthcare activity, expenditure variances and Cost Improvement Plan (CIP) delivery.

The 2018/19 Financial Plan was approved by the Board of Directors on the 26 April 2018 and submitted to NHS Improvement (NHSI) as per the national timetable. The Trust's 2018/19 financial plan is an Income and Expenditure deficit of (£38.8m) including PSF.

Table 1: 2018/19 Annual Plan

| | Plan | Allocated | Plan |
|--------------------------------|------------|-----------|------------|
| | (Including | PSF | (Excluding |
| | PSF) | Income | PSF) |
| | £m | £m | £m |
| HGS | (58.3) | - | (58.3) |
| QE | 19.5 | (23.8) | (4.3) |
| Combined Surplus / (Deficit) | (38.8) | (23.8) | (62.6) |
| Exclude Donations & Grants | 0.8 | - | 0.8 |
| Adjusted Financial Performance | (38.0) | (23.8) | (61.8) |

The Trust has reported a deficit excluding impairments of (£43.6m) at the end of March 2019 (Month 12). This is (£4.9m) above the planned deficit of (£38.8m) submitted to NHSI (including PSF). On a control total basis (section 8.3) this results in a reported deficit of (£43.6m) against a planned deficit of (£38.0m) an adverse variance of (£5.6m). However, a (£6.1m) loss of A&E PSF from quarter 2 onwards has been reflected in this position which is not evaluated against the financial performance of the Trust as part of the control total regime. On this basis the Trust is £0.5m ahead of the control total and has achieved the financial performance element of the PSF.

In order to achieve this position the Trust has had to release non-recurrent reserves during the year to offset adverse variances which include:

- Under delivery against CIP targets (£1.1m);
- Other unplanned variances across operational divisions including increased medical, agency and nurse bank expenditure.

The operational overspends are partially mitigated by the planned use of recurrent reserves and underspends within corporate functions and the Trust

subsidiaries. As above, this position assumes £17.7m of PSF income for the year (versus the total allocation £23.8m). The element of the allocation not assumed relates to the lost A&E PSF of £6.1m for quarter 2 onwards. It is likely that the Trust will be allocated additional PSF from the incentive and bonus schemes, as well as the general allocation, however this had not been notified at the time of writing.

The Trust's cash balance at the end of March 2019 was £62.9m against the plan of £47.3m.

2. Income & Expenditure

2.1 **Summary Position**

The Trust's income and expenditure position at the end of March is a (£43.6m) deficit which is below the plan submitted to NHSI as shown below;

Table 2: Cumulative Trust Income and Expenditure position

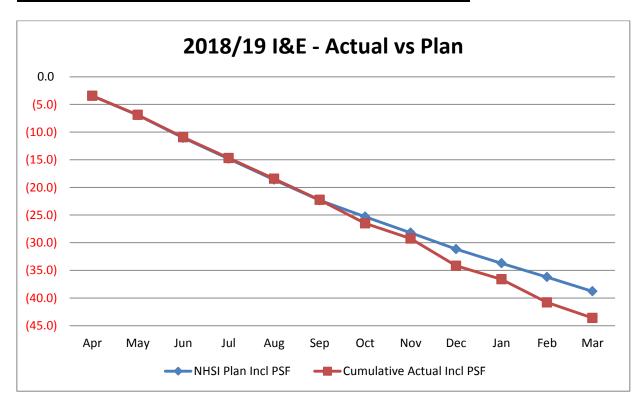


Table 3 below summarises the Trust's Income & Expenditure position at the end of March. Analysis of income is included in section 2.2 and operating expenditure variances are detailed in section 2.3 below.

Table 3: YTD Income and Expenditure against Plan

| Consolidated Summarised Income and | d Expenditure - | Group | |
|------------------------------------|-----------------|-----------|----------|
| | Plan | Actual | Variance |
| | Mar 19 | Mar 19 | Mar 19 |
| | £m | £m | £m |
| Operating Income | 1,555.6 | 1,599.5 | 43.9 |
| Operating Expenditure | (1,530.2) | (1,584.3) | (54.1) |
| EBITDA | 25.4 | 15.2 | (10.2) |
| Depreciation | (37.6) | (36.4) | 1.2 |
| Interest Receivable | 0.1 | 0.8 | 0.7 |
| Interest Payable | (24.1) | (24.0) | 0.1 |
| PDC Dividends | (3.9) | (0.9) | 3.0 |
| Gains / (losses) on Disposals | 0.0 | (0.2) | (0.2) |
| Corporation Tax | (0.1) | 0.0 | 0.1 |
| Donated / Granted Income | 1.4 | 1.9 | 0.5 |
| Retained Surplus | (38.8) | (43.6) | (4.8) |
| Impairment charged to I&E | | (0.7) | (0.7) |
| Retained Surplus | (38.8) | (44.3) | (5.5) |

Note - may include rounding differences

This excludes the impact of the merger related absorption gain, as set out in section 8.2 below.

2.2 Income Analysis

2.2.1 Operating Income

Total operating revenue is £43.9m above budget;

Table 4: Income against Plan

| Group | Plan | Actual | Variance |
|--------------------|---------|---------|----------|
| | Mar 19 | Mar 19 | Mar 19 |
| | £m | £m | £m |
| INCOME | | | |
| Clinical - NHS | 1,360.3 | 1,395.4 | 35.1 |
| Clinical - Non NHS | 13.1 | 14.2 | 1.1 |
| Other | 182.2 | 189.9 | 7.7 |
| Total Income | 1,555.6 | 1,599.5 | 43.9 |

Note - may include rounding differences

NHS clinical revenues are £35.1m above budget of which £13.8m relates to payments received from the Department of Health & Social Care for the 2018/19 pay award, £4.2m relates to excluded drugs and devices income and £0.8m relates to funding for Normal Power. The remainder relates to activity related healthcare income over-performance including an increase in partially completed spells but adjusted for provisions relating to ongoing payment challenges.

Non NHS Clinical revenues are £1.1m above plan, an increase of £0.3m from February, primarily due to an over-performance in private and

overseas patient income.

Other income is £7.7m above plan this includes education, training, commercial and service level agreement income.

2.2.2 Healthcare Related Income

The Trust's actual healthcare income and activity performance for Months 1-11 (April – February 2019) is shown below compared to an equally phased plan.

Table 5: Healthcare Income by Point of Delivery

| | | QEHB | | | HGS | | | Total | |
|--|---------|-----------|----------|-----------|----------|----------|-----------|-----------|----------|
| Income Type | Plan | Actual | Variance | Plan | Actual | Variance | Plan | Actual | Variance |
| | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 |
| AandE | 14,846 | 14,604 - | 242 | 29,802 | 30,198 | 396 | 44,648 | 44,802 | 154 |
| Inpatients - Elective | 100,159 | 92,483 - | 7,676 | 87,413 | 86,320 - | 1,093 | 187,572 | 178,802 | - 8,769 |
| Inpatients - Non Elective | 121,353 | 127,025 | 5,672 | 146,851 | 162,063 | 15,211 | 268,205 | 289,088 | 20,883 |
| Outpatients | 81,183 | 82,302 | 1,119 | 83,912 | 82,996 - | 916 | 165,096 | 165,298 | 203 |
| Other | 98,558 | 99,880 | 1,322 | 140,129 | 140,934 | 805 | 238,687 | 240,814 | 2,127 |
| Marginal Rate Emergency Threshold | - 917 - | 1,700 - | 783 | - 3,585 - | 8,817 - | 5,232 | - 4,501 - | 10,517 | - 6,015 |
| | 415,183 | 414,594 - | 589 | 484,522 | 493,694 | 9,172 | 899,705 | 908,288 | 8,583 |
| | | | | | | | | | |
| Blocks/Cost Per Case Drugs & Devices etc | 245,106 | 263,791 | 18,685 | 101,255 | 102,108 | 853 | 346,361 | 365,899 | 19,538 |
| | | | | | | | | | |
| Cat A Healthcare Income | 660,289 | 678,385 | 18,095 | 585,777 | 595,802 | 10,025 | 1,246,066 | 1,274,187 | 28,120 |

This shows actual healthcare income is £8.6m above the 2018/19 plan prior to blocks and cost per case drugs and devices.

Table 6 below shows the equally phased planned and actual activity levels.

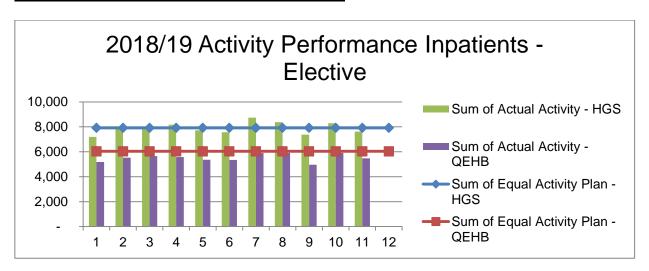
Table 6: Healthcare Activity Units

| | | QEHB | | | HGS | | | Total | |
|----------------------------|-----------|-----------|----------|-----------|-------------|----------|------------|-------------|----------|
| Activity Type | Plan | Actual | Variance | Plan | Actual | Variance | Plan | Actual | Variance |
| AandE | 113,994 | 113,229 - | 765 | 253,586 | 259,535 | 5,949 | 367,580 | 372,764 | 5,184 |
| Inpatients - Elective* | 66,435 | 60,820 - | 5,615 | 87,174 | 86,774 - | 400 | 153,609 | 147,594 - | 6,015 |
| Inpatients - Non Elective* | 39,558 | 42,098 | 2,539 | 68,804 | 77,493 | 8,689 | 108,362 | 119,591 | 11,229 |
| Outpatients | 698,635 | 725,839 | 27,203 | 777,018 | 790,971 | 13,953 | 1,475,654 | 1,516,810 | 41,156 |
| Other | 1,522,561 | 1,593,751 | 71,189 | 7,000,519 | 6,920,063 - | 80,456 | 8,523,080 | 8,513,814 - | 9,267 |
| | 2,441,184 | 2,535,736 | 94,553 | 8,187,102 | 8,134,836 - | 52,266 | 10,628,285 | 10,670,572 | 42,287 |

^{*}Excludes Excess bed day activity

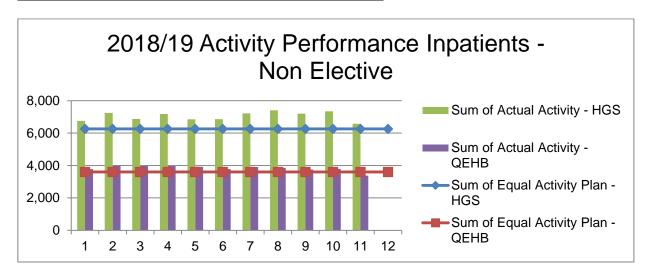
This shows that non-elective inpatient activity is continuing above plan across all hospital sites. Elective (including day cases) activity remains below plan, particularly at the QEHB. Outpatient and A&E activity continues to perform above plan however "Other" activity continues below plan in March predominantly as a result of reduced direct access numbers at HGS. Appendix A contains a detailed split of healthcare income and patient activity.

Table 6.1: Trust Inpatient Activity – Elective



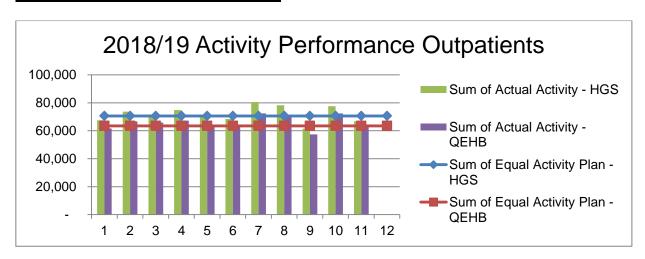
This graph shows the total inpatient elective spells by site against the monthly plan for April-February 2019.

<u>Table 6.2: Trust Inpatient Activity – Non Elective</u>



This graph shows the total inpatient non-elective spells by site against the monthly plan for April-February 2019.

Table 6.3: Trust Outpatient Activity



This graph shows the total outpatient attendances by site against the

2.3 **Operating Expenditure Analysis**

The Trust's expenditure shows an adverse (£54.1m) for 18/19. This includes a pay overspend of (£44.2m).

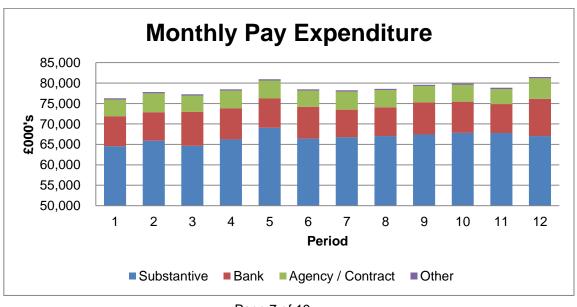
Table 7: Expenditure Variance

| Group | Plan | Actual | Variance |
|-------------------------------------|---------|---------|----------|
| | Mar 19 | Mar 19 | Mar 19 |
| | £m | £m | £m |
| PAY | | | |
| Medical Staff | 278.3 | 292.1 | (13.8) |
| Nursing incl HCAs | 340.5 | 348.7 | (8.2) |
| AHP, Sci, Therapy & Technical | 120.1 | 126.6 | (6.5) |
| NHS Infrastructure & Other Clinical | 159.3 | 174.7 | (15.4) |
| Apprentice Levy | 3.3 | 3.6 | (0.3) |
| Pay Reserves | 0.0 | 0.0 | (0.0) |
| Total Pay | 901.5 | 945.7 | (44.2) |
| NON PAY | | | |
| Drugs | 223.1 | 227.9 | (4.8) |
| Clinical Supplies & Services | 176.3 | 179.5 | (3.2) |
| Other / Non-Pay Reserves | 229.3 | 231.2 | (1.9) |
| Total Non Pay | 628.7 | 638.6 | (9.9) |
| GRAND TOTAL | 1,530.2 | 1,584.3 | (54.1) |

Of this pay variance above, circa (£13.8m) variance relates to the impact of the Agenda for Change 2018/19 pay award which was finalised after the plan was agreed and submitted. More detail on the key areas of pay expenditure is set out below;

2.4 Pay Analysis

Table 8: Pay Expenditure by Type



The Trust's year to date pay expenditure totals £945.7m. The March 2019 monthly expenditure was £81.3m which is above the monthly average run rate of £78.6m. The month 5 spike related to the backdated pay award.

Year to date agency expenditure is £50.8m split £37.4m across the HGS sites and £13.3m across the QE site. Year to date bank expenditure is £90.7m split £47.2m across the HGS sites and £43.5m across the QE site. Further detail on expenditure across the major staff groups is shown below:

2.4.1 Medical Staffing

Year to date medical staff expenditure is £292.1m including £174.3m on Consultants and £117.8m on non-consultant medical staff. The Senior Medical expenditure (Consultants) is shown below, this includes agency spend of £10.2m year to date, with around 80% being incurred across HGS sites;

Monthly Senior Medical Expenditure 16,000 14,000 **9** 12,000 10,000 8,000 6.000 2 4 5 6 8 1 3 7 9 10 11 12 **Period** ■Substantive ■Agency ■Locum ■WLI ■Other

Table 8.1: Monthly Senior Medical Expenditure

Year to date other medical (junior and career grade) pay expenditure totalled £117.8m, this included £15.4m of agency staff with £9.7m at HGS sites and £5.7m at the QE.

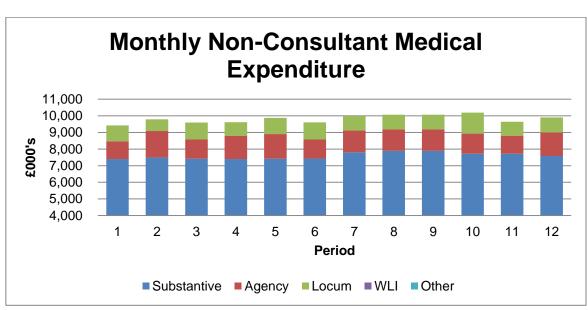


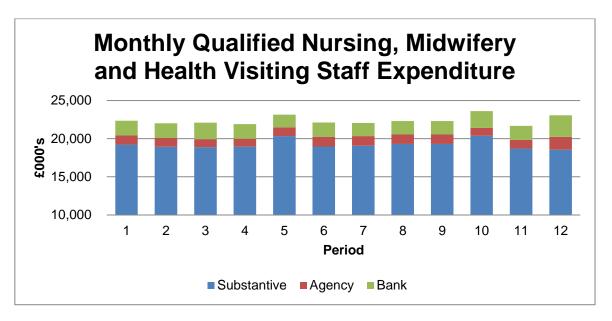
Table 8.2: Monthly Non-Consultant Medical Expenditure

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2.4.2. Qualified Nursing, Midwifery and Health Visiting Staff

Table 8.3 shows the Trust's year to date qualified nursing expenditure totalling £268.6m (Month 1-12). The average monthly expenditure for this staff group is £19.2m on substantive nursing, £2.0m on bank and £1.2m on nursing agency. Of the qualified nurse agency spend; 88% relates to HGS sites to cover vacancies, sickness and leave.

<u>Table 8.3: Monthly Qualified Nursing, Midwifery & Health Visiting Staff</u>
<u>Expenditure</u>



2.5 Non Pay Analysis

Table 9 below compares the Month 12 non pay spend by expenditure group with the monthly average expenditure in quarters 1, 2, 3 and 4 2018/19 and the average for 2017/18.

Table 9: Non Pay by Expenditure Type

| | 2017/18 | | 2018/19 | | | | | |
|----------------------|-----------------|------------------|------------------|------------------|----------|------------------|--|--|
| | Monthly Average | Q1 Mthly Average | Q2 Mthly Average | Q3 Mthly Average | Month 12 | Q4 Mthly Average | | |
| | £000's | £000's | £000's | £000's | £000's | £000's | | |
| Drugs | 17,941 | 18,324 | 19,406 | 20,346 | 14,152 | 17,891 | | |
| Clinical Supplies | 14,717 | 14,553 | 15,071 | 15,037 | 16,022 | 15,173 | | |
| Other / Non Pay Rese | 18,911 | 17,282 | 18,967 | 17,826 | 27,119 | 22,992 | | |
| Total | 51,568 | 50,158 | 53,443 | 53,209 | 57,293 | 56,056 | | |

2.6 Operational Divisional Performance

Table 10: Divisional Analysis

| Site | Division | Expenditure Group | In Month Budget £000's | In Month Actual £000's | In Month Variance £000's | YTD Budget £000's | YTD Actual £000's | YTD Variance £000's |
|----------------|-----------|---------------------|------------------------|------------------------|-----------------------------|----------------------|----------------------|------------------------|
| QEHB | Α | INCOME | (1,705) | (2,180) | 475 | (19,683) | (20,799) | 1.116 |
| | | NON PAY EXPENDITURE | 4,007 | 5,324 | | 44,944 | 54,668 | (9,724) |
| | | PAY EXPENDITURE | 10,801 | 11,116 | | 128,443 | 132,319 | (3,876) |
| | A Total | | 13,103 | 14,260 | | 153,704 | 166,188 | (12,484) |
| | В | INCOME | (269) | (776) | 506 | (1,916) | (5,999) | 4,083 |
| | | NON PAY EXPENDITURE | 3,032 | 3,635 | (603) | 58,182 | 64,365 | (6,182) |
| | | PAY EXPENDITURE | 5,626 | 5,589 | 37 | 66,636 | 66,488 | 148 |
| | B Total | | 8,389 | 8,448 | (59) | 122,903 | 124,854 | (1,951) |
| | С | INCOME | (570) | (677) | 107 | (5,753) | (5,550) | (203) |
| | | NON PAY EXPENDITURE | 4,980 | 5,832 | (852) | 77,602 | 82,795 | (5,192) |
| | | PAY EXPENDITURE | 7,201 | 7,557 | (355) | 77,980 | 83,778 | (5,799) |
| | C Total | | 11,611 | 12,712 | (1,100) | 149,829 | 161,024 | (11,195) |
| | D | INCOME | (623) | (853) | 230 | (7,515) | (8,382) | 867 |
| | | NON PAY EXPENDITURE | 6,803 | 7,553 | (750) | 83,260 | 92,675 | (9,415) |
| | | PAY EXPENDITURE | 6,327 | 6,942 | (615) | 75,859 | 80,383 | (4,524) |
| | D Total | | 12,507 | 13,642 | (1,135) | 151,604 | 164,676 | (13,072) |
| | E | INCOME | (39) | (106) | 67 | (469) | (396) | (73) |
| | | NON PAY EXPENDITURE | 175 | 238 | (63) | 1,536 | 1,801 | (265) |
| | | PAY EXPENDITURE | 565 | 573 | | 7,126 | 6,615 | 511 |
| | E Total | | 700 | 704 | (4) | 8,192 | 8,020 | 173 |
| QEHB T | otal | | 46,311 | 49,766 | (3,455) | 586,232 | 624,761 | (38,530) |
| HGS | 1 | INCOME | (338) | (440) | 102 | (4,466) | (4,499) | 33 |
| | | NON PAY EXPENDITURE | 2,545 | 2,555 | (11) | 27,871 | 32,823 | (4,952) |
| | | PAY EXPENDITURE | 7,700 | 8,858 | (1,158) | 89,252 | 94,534 | (5,282) |
| | 1 Total | | 9,907 | 10,974 | (1,066) | 112,657 | 122,858 | (10,201) |
| | 2 | INCOME | (432) | (347) | (85) | (5,208) | (4,921) | (287) |
| | | NON PAY EXPENDITURE | 1,239 | 1,074 | 165 | 12,973 | 13,910 | (937) |
| | | PAY EXPENDITURE | 4,820 | 4,743 | 77 | 56,858 | 56,203 | 655 |
| | 2 Total | | 5,626 | 5,470 | | 64,623 | 65,192 | (569) |
| | 3 | INCOME | (302) | (448) | 146 | (3,663) | (4,129) | 466 |
| | | NON PAY EXPENDITURE | 3,176 | | 249 | 36,781 | 32,483 | 4,297 |
| | | PAY EXPENDITURE | 8,401 | 9,306 | | 95,903 | 106,327 | (10,424) |
| | 3 Total | | 11,274 | 11,785 | | 129,020 | 134,681 | (5,661) |
| | 4 | INCOME | (223) | (304) | 81 | (2,194) | (2,627) | 433 |
| | | NON PAY EXPENDITURE | 3,940 | 3,422 | 518 | 54,265 | 58,315 | (4,050) |
| | | PAY EXPENDITURE | 7,419 | 7,637 | (218) | 86,030 | 89,429 | (3,399) |
| | 4 Total | | 11,136 | | | 138,102 | 145,117 | (7,016) |
| | 5 | INCOME | (80) | (63) | (17) | (1,009) | (776) | (233) |
| | | NON PAY EXPENDITURE | 3,296 | 3,394 | (98) | 42,868 | 43,458 | (590) |
| | | PAY EXPENDITURE | 5,650 | 6,268 | | 66,254 | 71,900 | (5,646) |
| | 5 Total | | 8,865 | | (734) | 108,113 | 114,582 | (6,468) |
| HGS To | | | 46,808 | | (1,775) | 552,515 | 582,430 | (29,915) |
| UHB Gra | and Total | | 93,119 | 98,350 | (5,231) | 1,138,746 | 1,207,191 | (68,445) |

Note - may include rounding differences

Table 10 above shows the divisional variances by expense type. Income includes revenues from non-patient care activities such as commercial or Service Level Agreement income but not core NHS clinical income from commissioners which is detailed in section 2.2 above. An adverse variance of (£68.4m) has been reported across operational divisions' this year which equates to a monthly average variance of (£5.7m).

The main divisional pressures during March were;

- Division A The pay overspend of (£315k) in month is predominantly due to pressures within Anaesthetics (£163k), Theatres (£138k) and Labs (£81k) across Medics, Nursing, Scientists and PAMS. The non-pay overspend (£1,317k) is driven by a number of factors including CIP underdelivery (current and prior year) of (£405k), drugs and clinical supplies (£665k) (in particular Labs equipment) and (£151k) on Premises costs including maintenance contracts, MES charges, furniture and fixtures.
- Division B The overall pay position is predominantly driven by a qualified nursing underspend of £78k in particular across Cardiology and group 3 wards. The non-pay overspend of (£603k) is predominantly driven by CIP under-delivery (current and prior year) but is partially offset by favourable

variances within drugs and clinical supplies in particular implants and appliances within Cardiology. Income over-performance of £506k relates to favourable performance on Cardiothoracic transplant and mechanical devices.

- Division C The (£355k) overspend on pay is driven by increased medical staffing, primarily within A&E (£120k), General Medicine (£50k), Ophthalmology (£45) (primarily relating to junior doctor recharges from HGS) and CDU (£32k). Non-pay overspend of (£852k) includes CIP underdelivery of (£408k) (current and prior year), outlier expenditure (£244k) and the bad debt provision for safe and secure transport (ED mental health) (£195k).
- Division D The pay overspend of (£615k) in month is predominantly driven by medical and dental (£481k) predominantly in Burns and Plastics (£151k) variance and Haematology (£103k) variance. The over spend on non-pay of (£750k) is driven by CIP under-delivery (current and prior year) of (£643k) and bad debt provision movements associated with long standing disputes around SLA invoicing (£141k).
- Division 1 (CSS) The pay overspend of (£1,158k) in month is driven by Theatres (£446k) and Radiology (£310k). This pay position includes (£660k) of backdated agency invoices across Theatres and Critical Care. The Radiology overspend is a continuation of previously reported staffing pressures across Medics and PAMs.
- Division 2 (W&C) The overall pay position is predominantly driven by Nursing and Midwifery £100k offset by an over spend on Medical staffing of (£51k). The income under-performance relates to Maternity PbR provider to provider charges.
- Division 3 (Emergency) The (£905k) overspend on pay primarily relates to increased medical staffing (£347k) and nursing (£611k) pay costs with the main areas of pressure remaining in acute and emergency medicine.
- Division 4 (Medicine) The in month pay overspend of (£218k) is primarily driven by an over spend on medical staffing of (£157k) with the main pressure remaining in Elderly Care (£173k). The under spend on non-pay of £518k is driven by a correction / reduction in the price of a drug together with circa £600k of credit notes previously unexpected.
- Division 5 (Surgery) The (£618k) in month overspend on pay is a deterioration of (£222k) on the variance in February. This position continues to be driven by Medical staffing pressures (£544k overspent) driven by vacancy cover, sickness, additional duties and WLI session payments together with back dated adjustments.

3. Efficiency Savings

The combined 2018/19 financial plan requires delivery of total efficiency savings of £35.6m, split £17.6m at HGS and £18.0m at QE. Actual CIP delivered at the end of March has improved with delivery year to date moving from 93% in February to 96% as shown below;

Table 11: CIP Delivery by Site and Division

| | | Annual | YTD Actual | YTD Variance | |
|-----------------|-----------|---------------|------------|--------------|----------------|
| Site | Division | Target £000's | £000's | £000's | YTD Delivery % |
| QEHB | Α | 4,372 | 2,064 | (2,308) | 47.2% |
| | В | 3,638 | 4,156 | 518 | 114.2% |
| | С | 3,510 | 4,990 | 1,480 | 142.2% |
| | D | 3,981 | 3,408 | (573) | 85.6% |
| | Corp | 2,000 | 2,773 | 773 | 138.7% |
| | Other | 500 | 20 | (480) | 4.0% |
| QEHB Tot | al | 18,000 | 17,410 | (590) | 96.7% |
| HGS | 1 | 2,315 | 1,662 | (653) | 71.8% |
| | 2 | 468 | 725 | 257 | 154.8% |
| | 3 | 2,961 | 4,143 | 1,182 | 139.9% |
| | 4 | 3,296 | 3,348 | 52 | 101.6% |
| | 5 | 2,561 | 1,517 | (1,044) | 59.2% |
| | Corp | 3,084 | 3,059 | (25) | 99.2% |
| | Other | 2,951 | 2,410 | (541) | 81.7% |
| HGS Tota | HGS Total | | 16,865 | (772) | 95.6% |
| UHB Gran | nd Total | 35,637 | 34,275 | (1,362) | 96.2% |

Actual CIP delivered year to date is £34.3m against a target of £35.6m; resulting in a shortfall of £1.4m split (£0.6m) across the QE and (£0.8m) across HGS services. In order to achieve this position, a number of non-recurrent schemes have been declared. Whilst this helps deliver the plan for this year, these will have to be replaced with further recurrent savings in the next financial year.

The gap between the annual CIP target and the value of schemes identified to date has reduced in the last month but primarily through non-recurrent schemes. Continued focus across the Trust is required to ensure CIP delivery does not fall significantly below what has been achieved in recent years.

Clinical divisions CIP delivery will continue to be monitored and reviewed in the monthly Chief Operating Officer, Financial Improvement and Divisional Rectification Meetings. However, ongoing organisational focus is required to identify and deliver further savings plans.

4. Statement of Financial Position

The Statement of Financial Position (Balance Sheet) shows the value of Trust assets and liabilities. The upper part of the statement shows net assets after short and long term liabilities with the lower part identifying sources of finance. Table 12 below summarises the Trust's Statement of Financial Position as at 31 March 2019.

Table 12: Statement of Financial Position

| Consolidated Summarised Bala | ance Sheet - Group | | | |
|------------------------------|--------------------|---------|----------|--|
| Group | Plan | Actual | Variance | |
| | Mar 19 | Mar 19 | Mar 19 | |
| | £m | £m | £m | |
| Non-current assets | | | | |
| Intangible Assets | 9.3 | 12.8 | 3.5 | |
| Tangible Assets | 450.6 | 428.0 | (22.6) | |
| PFI Assets | 304.2 | 312.5 | 8.3 | |
| Debtors | 6.1 | 8.4 | 2.3 | |
| Total | 770.2 | 761.7 | (8.5) | |
| Current assets | | | | |
| Inventories | 29.4 | 35.5 | 6.1 | |
| Debtors | 122.5 | 110.6 | (11.9) | |
| Bank & Cash | 47.3 | 62.9 | 15.6 | |
| Total | 199.2 | 209.0 | 9.8 | |
| Total Assets | 969.4 | 970.7 | 1.3 | |
| Current liabilities | | | | |
| Payables - trade | (234.0) | (257.4) | (23.4) | |
| Payables - capital | (12.4) | (6.1) | 6.3 | |
| Provisions | (2.5) | (2.5) | 0.0 | |
| Deferred income | (30.3) | (33.4) | (3.1) | |
| Borrowings | (13.4) | (13.2) | 0.2 | |
| Total | (292.7) | (312.6) | (19.9) | |
| Non-current liabilities | | | | |
| Payables - trade | 0.0 | 0.0 | 0.0 | |
| Provisions | (9.7) | (8.3) | 1.4 | |
| Deferred income | (0.2) | (2.5) | (2.3) | |
| Borrowings | (514.1) | (497.0) | 17.1 | |
| Total | (524.0) | (507.8) | 16.2 | |
| Total Liabilities | (816.7) | (820.4) | (3.7) | |
| Net Assets | 152.7 | 150.3 | (2.4) | |
| | | | | |
| Financed by | | | | |
| PDC | 395.5 | 367.5 | (28.0) | |
| Revaluation Reserve | 153.8 | 151.4 | (2.4) | |
| I&E Reserve | (396.6) | (368.6) | 28.0 | |
| Total | 152.7 | 150.3 | (2.4) | |

5. Capital Expenditure (Non-Current Assets)

Actual capital expenditure incurred year to date was £40.1m compared to the planned £50.3m, with expenditure of £6.2m in the month of March.

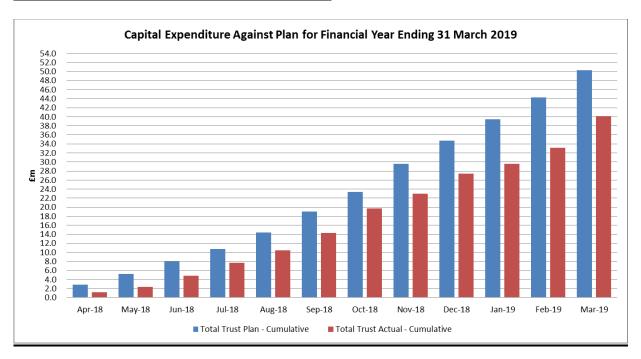
Table 13 below demonstrates the slippage against the original capital programme however there is significant slippage on the anticipated phasing of costs associated with the ACAD development. It was anticipated that £17.3m would have been spent year to date on the main ACAD scheme, using externally

generated funds. However, due to the delay in agreeing the business case and funds, this has not yet materialised. However, the slippage has been partially offset by £2.0m of costs associated with the development which have been funded internally.

Capital expenditure in the month totalled £6.2m, this included;

- £1.3m Estates and facilities improvements and backlog works
- £1.6m Medical equipment
- £2.1m Site wide ICT infrastructure and Global Digital Exemplar costs

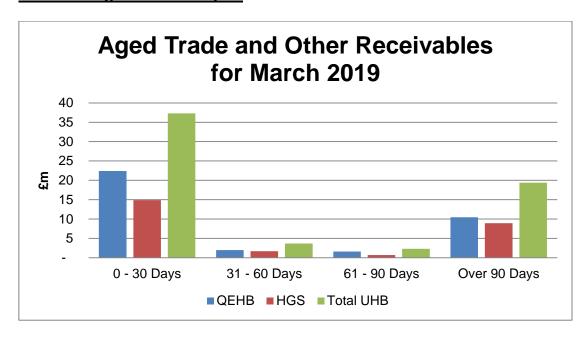
Table 13: Capital Programme Expenditure



6. Aged Debt

The age profile of Trade Receivables (unpaid invoices issued by the Trust) is summarised in Table 14 below. At the end of March 2019, the external over 90 day debt amounted to £19.4m a decrease of £1.9m from the position at the end of February 2019. This includes £3.0m due from NHS commissioners. A further £9.1m relates to Service Level Agreements (SLA) for services provided to other NHS providers, this includes Sandwell & West Birmingham NHS Trust (£2.4m), Birmingham Women's and Children's (£2.1m) and Burton Hospitals NHS FT (£1.3m). The balance includes amounts owed to the Trust by non-NHS debtors such as the Ministry of Defence, universities, private sector organisations and individuals (e.g. overseas and private patients).

Table 14: Aged Debt Analysis



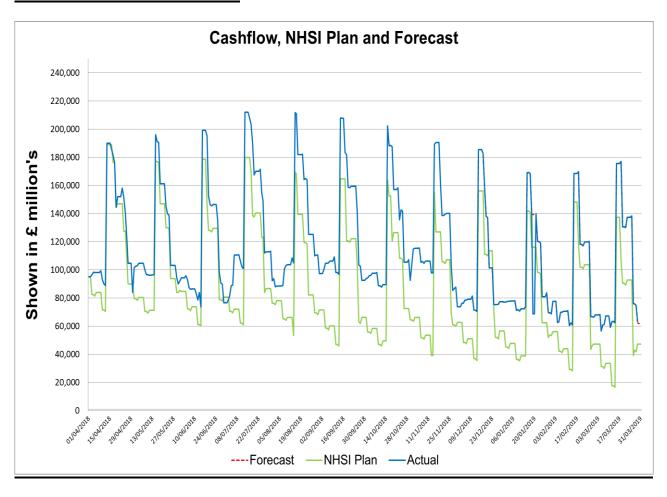
7. Cash Flow

The blue line on Table 15 below shows the actual weekly cash balances up to the end of March 2019. This shows the Trust's cash balance at the end of March was £62.9m which is above plan. This is still forecast to reduce over the remaining weeks of the financial year down in line with the plan as indicated by the red line forecast below. At present, the Trust continues to pay approved invoices 30 days after the invoice is received, in line with national guidance.

Factors causing the Trust cash balances to remain above plan include;

- Not yet repaid 2017/18 HGS healthcare income under performance, although agreements have been reached.
- Debtors (receivables) are lower than plan as the Trust's payments from commissioners are largely up to date.
- Payables (NHS, trade and accrued expenditure) are higher than plan suggesting an increase in invoices not yet registered, received or approved for payment.
- Capital expenditure is lower than plan.

Table 15: Cash Flow Forecast



8. NHS Improvement and Use of Resources (UoR) Metric

8.1 Finance & Use of Resources (UoR) Metric

The Finance and Use of Resources Metric gives each provider a score between 1 (best) to 4 (worst) against 5 equally weighted metrics. Where providers have an overall score of 3 or 4, this will identify a potential support need under this theme, as will providers scoring a 4 against any of the individual metrics. Based on the year to date financial performance, the combined Trust's UoR score is detailed below:

Table 16: Trust Use of Resources score

| Metric | Weight | Score | Definition | | | | | |
|-----------------------|--------|-------|---|--|--|--|--|--|
| Capital Service Cover | 20% | 4 | Can the provider's income cover its | | | | | |
| | | | longer term financial obligations | | | | | |
| Liquidity | 20% | 4 | Cash held to cover operating costs | | | | | |
| I&E Margin | 20% | 4 | I&E surplus or (Deficit) as a proportion of | | | | | |
| _ | | | Total Income | | | | | |
| Distance From Plan | 20% | 2 | Actual year to date surplus compared to | | | | | |
| | | | plan | | | | | |
| Agency Spend | 20% | 3 | Distance of actual spend from the annual | | | | | |
| | | | agency cap set by NHS Improvement | | | | | |
| TRIGGER | | Yes | Trust a 4 (worse) therefore trigger applies | | | | | |
| Use of Resources | | 3 | | | | | | |
| Score | | | | | | | | |

Use of resources is one theme used by NHSI to assess providers' overall performance. Other factors include quality of care, operational performance, strategic change and leadership and improvement capability. After assessing each of these areas, the Trust is placed into one of four segments as follows;

| Segment | Description |
|---------|---|
| 1 | Providers with maximum autonomy – no potential support needs identified across our five themes – lowest level of oversight and expectation that provider will support providers in other segments |
| 2 | Providers offered targeted support – potential support needed in one or more of the five themes, but not in breach of licence (or equivalent for NHS trusts) and/or formal action is not needed |
| 3 | Providers receiving mandated support for significant concerns – the provider is in actual/suspected breach of the licence (or equivalent for NHS trusts) |
| 4 | Special measures – the provider is in actual/suspected breach of its licence (or equivalent for NHS trusts) with very serious/complex issues that mean that they are in special measures |

The Trust is currently within segment 2 which was agreed with NHS Improvement as part of the merger discussions.

8.2 Absorption Gain

As reported last month, following the Trust merger in April 2018, the assets and liabilities of Heart of England NHS Foundation Trust transferred to UHB, resulting in a one-off technical gain of £165.0 million. This is shown as a gain by absorption in the monthly NHSI financial return, it is an accounting adjustment which is not backed by cash; this figure is excluded from the financial metrics used by NHSI to measure the Trust.

8.3 NHSI Control Total

The Trust is monitored by NHSI for its financial performance against the agreed control total and excluding PSF. Table 17 below shows the reconciliation between the figures used in the Trust's accounts and the figures used by NHSI.

Table 17: NHSI Financial Performance

| | Annual Plan | YTD Plan | YTD Actual | YTD Variance |
|--|-------------|----------|------------|--------------|
| | £m | £m | £m | £m |
| Trust surplus / (deficit) for the period | (38.8) | (38.8) | 120.7 | 159.5 |
| Gains on transfers by absorption | 0.0 | 0.0 | (165.0) | (165.0) |
| Trust surplus / (deficit) for the period excl absorption gains | (38.8) | (38.8) | (44.3) | (5.6) |
| Adjust: Capital donations / grants I&E impact | 0.7 | 0.7 | 0.0 | (0.7) |
| Add back all I&E impairments (reversals) | | | 0.7 | 0.7 |
| Adjusted financial performance surplus / (deficit) including PSF | (38.0) | (38.0) | (43.6) | (5.6) |
| Less: Provider Sustainability Fund (PSF) | (23.8) | (23.8) | (17.7) | 6.1 |
| Adjusted financial performance surplus / (deficit) excluding PSF | (61.8) | (61.8) | (61.3) | 0.5 |

^{*} may include rounding differences

This table shows that the adjusted financial performance deficit reported by the Trust is in line with the plan agreed with NHSI.

8.4 PSF Income

To achieve the agreed financial plan, the Trust is expecting to receive £23.8m of Provider Sustainability Funding (PSF) during 2018/19. The release of this income is subject to the Trust's in year financial performance and delivery against the agreed A&E trajectory.

The Trust has received 100% of the Quarter 1 funding which totalled £3.6m and Quarter 2 financial performance funding at 70% of £3.3m. Quarter 3 financial performance funding of £5.0m has not yet been received, it is expected in March. The Trust has received notification that both quarters 2 and 3 A&E PSF has been lost, a loss of £3.6m which has been reflected in the Trust's position. On this basis, it has also been assumed that quarter 4 A&E PSF of £2.5m will also be lost.

This has led to the Trust reporting a deficit which is (£4.8m) worse than the planned deficit at this point of the year. However the impact of the loss of PSF is not evaluated within the financial performance of the Trust under the control total regime.

9. Conclusion

The Trust has reported an income and expenditure deficit of (£43.6m) at the end of March (Month 12). This includes planned PSF less the unearned A&E performance element but excludes impairments and any additional PSF distribution. After taking account of the lost A&E PSF, the Trust has reported financial performance which is £0.5m ahead of the control total. The Trust's cash balance remains strong at £62.9m as at 31 March 2019.

10. Recommendation

The Board of Directors is requested to receive the contents of this report.

Mike Sexton Chief Financial Officer 23 April 2019

Appendix A - Healthcare Income by Site and Point of Delivery (POD)

Income

| | QEHB | | | HGS | | | Total | | |
|--|---------|---------|----------|-----------|----------|----------|-----------|-----------|----------|
| Income Type | Plan | Actual | Variance | Plan | Actual | Variance | Plan | Actual | Variance |
| | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 | £'000 |
| AandE | 14,846 | 14,604 | - 242 | 29,802 | 30,198 | 396 | 44,648 | 44,802 | 154 |
| Ambulatory Care | 4,519 | 5,157 | 638 | 5,892 | 5,567 - | 325 | 10,411 | 10,724 | 313 |
| Critical Care | 30,543 | 29,914 | - 629 | 20,915 | 23,022 | 2,107 | 51,458 | 52,936 | 1,478 |
| Day Case | 37,119 | 35,809 | - 1,310 | 47,498 | 46,852 - | 646 | 84,617 | 82,661 - | 1,956 |
| Elective | 61,587 | 55,552 | - 6,035 | 39,395 | 38,773 - | 622 | 100,982 | 94,325 - | 6,657 |
| Non Elective | 115,331 | 121,074 | 5,742 | 140,260 | 155,700 | 15,441 | 255,591 | 276,774 | 21,183 |
| Excess Bed Days | 7,475 | 7,074 | - 402 | 7,252 | 7,204 - | 49 | 14,728 | 14,277 - | 451 |
| Maternity | - | - | - | 42,692 | 41,827 - | 864 | 42,692 | 41,827 - | 864 |
| Direct Access | 6,266 | 6,899 | 633 | 17,210 | 16,702 - | 508 | 23,476 | 23,601 | 125 |
| Outpatient First Attendance | 23,828 | 22,781 | 1,047 | 32,625 | 31,572 - | 1,053 | 56,453 | 54,353 - | 2,100 |
| Outpatient Follow Up | 45,543 | 45,288 | - 255 | 33,196 | 32,582 - | 613 | 78,739 | 77,870 - | 869 |
| Outpatient Procedures | 11,812 | 14,233 | 2,421 | 18,092 | 18,842 | 751 | 29,904 | 33,075 | 3,172 |
| Diagnostic Imaging | 10,517 | 10,450 | - 66 | 7,375 | 7,456 | 81 | 17,892 | 17,906 | 15 |
| Renal Dialysis | 24,338 | 24,335 | - 3 | 9,706 | 9,939 | 233 | 34,044 | 34,274 | 230 |
| Other | 22,376 | 23,124 | 749 | 36,198 | 36,274 | 76 | 58,574 | 59,399 | 825 |
| Marginal rate Emergency Threshold | - 917 - | 1,700 | - 783 | - 3,585 - | 8,817 - | 5,232 | - 4,501 - | 10,517 - | 6,015 |
| | 415,183 | 414,594 | - 589 | 484,522 | 493,694 | 9,172 | 899,705 | 908,288 | 8,583 |
| Blocks/Cost Per Case Drugs & Devices etc | 245,106 | 263,791 | 18,685 | 101,255 | 102,108 | 853 | 346,361 | 365,899 | 19,538 |
| Cat A Healthcare Income | 660,289 | 678,385 | 18,095 | 585,777 | 595,802 | 10,025 | 1,246,066 | 1,274,187 | 28,120 |

Activity

| | QEHB | | | HGS | | | Total | | |
|-----------------------------|-----------|-----------|----------|-----------|-------------|----------|------------|-------------|----------|
| Activity Type | Plan | Actual | Variance | Plan | Actual | Variance | Plan | Actual | Variance |
| AandE | 113,994 | 113,229 | - 765 | 253,586 | 259,535 | 5,949 | 367,580 | 372,764 | 5,184 |
| Ambulatory Care | 9,631 | 10,987 | 1,356 | 12,534 | 12,371 - | 163 | 22,166 | 23,358 | 1,192 |
| Critical Care | 27,008 | 27,220 | 212 | 28,973 | 31,385 | 2,412 | 55,981 | 58,605 | 2,624 |
| Day Case | 49,857 | 46,984 | - 2,873 | 74,933 | 75,111 | 178 | 124,790 | 122,095 | 2,696 |
| Elective | 16,578 | 13,836 | - 2,742 | 12,241 | 11,663 - | 578 | 28,819 | 25,499 | 3,319 |
| Non Elective | 39,558 | 42,098 | 2,539 | 68,804 | 77,493 | 8,689 | 108,362 | 119,591 | 11,229 |
| Maternity | - | - | - | 26,776 | 24,963 - | 1,813 | 26,776 | 24,963 | 1,813 |
| Direct Access | 1,105,102 | 1,159,943 | 54,841 | 6,536,582 | 6,430,307 - | 106,275 | 7,641,684 | 7,590,250 - | 51,435 |
| Outpatient First Attendance | 131,303 | 142,537 | 11,234 | 196,280 | 195,160 - | 1,120 | 327,584 | 337,697 | 10,113 |
| Outpatient Follow Up | 472,477 | 466,560 | - 5,917 | 454,419 | 467,086 | 12,667 | 926,897 | 933,646 | 6,749 |
| Outpatient Procedures | 94,855 | 116,742 | 21,887 | 126,318 | 128,725 | 2,407 | 221,173 | 245,467 | 24,293 |
| Diagnostic Imaging | 97,670 | 100,065 | 2,395 | 88,150 | 90,262 | 2,112 | 185,820 | 190,327 | 4,507 |
| Renal Dialysis | 198,430 | 197,297 | - 1,133 | 80,617 | 82,775 | 2,158 | 279,047 | 280,072 | 1,025 |
| Other | 84,720 | 98,239 | 13,519 | 226,887 | 248,000 | 21,113 | 311,608 | 346,239 | 34,631 |
| | 2,441,184 | 2,535,736 | 94,553 | 8,187,102 | 8,134,836 - | 52,266 | 10,628,285 | 10,670,572 | 42,287 |

^{*} Excludes Excess Bed Days

The figures above are before fines and penalties.